



OdysseyRe is one of the world’s leading providers of reinsurance and specialty insurance. With a network of more than 30 offices in 11 countries, OdysseyRe is a global enterprise committed to providing local service. Our U.S. Facultative team is based in New York City and also has an office in Chicago. We are a market leader for casualty facultative products and have three operating units: General Casualty, Corporate Products and Healthcare Professional. OdysseyRe is rated A (Excellent) by A.M. Best and A (Stable) by Standard & Poor’s. OdysseyRe is a subsidiary of Fairfax Financial Holdings Limited.

Business Overview:

Our General Casualty unit underwrites business through reinsurance intermediaries. Adhering to the highest of service standards, our experienced underwriters offer creative risk transfer solutions on difficult to place accounts. We value long-term trading partners and have provided consistent market capacity for more than 25 years.

Lines of Business	Capacity	Target Classes	Non-Preferred Classes
<ul style="list-style-type: none"> General Liability Auto Liability Umbrella Excess Casualty 	Up to \$5 million per risk	<ul style="list-style-type: none"> • Construction • Transportation • Manufacturing • Hospitality • Retail and Wholesale 	<ul style="list-style-type: none"> • Pharmaceutical • Heavy chemical • Aircraft products • Automobile or critical parts manufacturing including importers • Invasive medical products • Environmental liability • Wrap-ups over 5 years

Benchmark Minimum Premium

General Liability and Auto Liability buffer layers \$25,000 per certificate.

Umbrella and Excess Casualty layers \$5,000 gross per million.



Required/Preferred Submission Information:

- Comprehensive description of operations including their website.
- Detail on underlying structure, how do aggregate limits apply, how is ALAE handled?
- Loss History — a minimum of five years plus current, including historical exposures and large losses. On larger, more complex accounts, we may require up to ten years of history. Both should have a recent valuation date. (Provide in Excel format, if available.)
- Placement Dynamics — Is the account new or a renewal? If new, are there reasons why the company has a good shot at writing? Is there suggested pricing? If renewal, was fac purchased last year? What was the expiring policy premium? Retained layer pricing?
- Commercial Auto Liability: the actual garaging location; passenger capacity of buses or shuttle vans; radius of operations. Information on any hired/non-owned exposures.
- Commercial General Liability: class codes and exposures. For contracting accounts, a completed contractor's application including sub costs and controls, a copy of any risk transfer agreement in place and a listing of the work in progress.
- Listing of all coverages and exclusions.

Contacts:

Steve Darwin, Department Head	sdarwin@odysseyre.com	212-978-2738
John Hoch	jhoch@odysseyre.com	312-596-0226
David Law	dlaw@odysseyre.com	212-918-9970
Terry Maher	tmaher@odysseyre.com	212-978-2765
Jaclyn Monteagudo	jmonteagudo@odysseyre.com	212-978-2787
Marielle Stewart	mariellestewart@odysseyre.com	347-503-6920
Jason Wan	jasonwan@odysseyre.com	212-978-2767

Support Staff:

Rocelyn Alandy	ralandy@odysseyre.com	212-978-2746
Blanca Cano	bcano@odysseyre.com	212-978-2730
Pauline Flowers	pflowers@odysseyre.com	212-978-2723
Nancy Hernandez	nhernandez@odysseyre.com	212-978-2739
Christine Wong (accounting)	cwong@odysseyre.com	212-978-2732

Submission Address:

Odyssey Reinsurance Company	facsubmission@odysseyre.com
100 William Street	
New York, NY 10038	
www.odysseyre.com	